



MILO Range Mobile Situational Awareness Training System (MSATS)

Mobile Judgment and De-Escalation Simulator

Proposal prepared for:

**McHenry County Sheriff's Office
Attn: Sheriff Rob Tadelman
2200 N Seminary Ave.
Woodstock, IL 60098**



May 29, 2025

MILO Range Mobile Situational Awareness Training System (MSATS)

Thank you for your interest in the interactive MILO Range judgment and de-escalation simulators from FAAC Incorporated. This proposal will provide you with requested system information, specifications, pricing and details for the system and equipment for your training requirement.

As well as a decision-based trainer, our system is designed to assist with many training solution modules for advanced law enforcement training. The modern police officer must be skilled in de-escalation, crisis intervention, implicit bias, and other skill sets to improve police community relations. As such, our MILO Range System has over 900 multi-branching scenarios to hone skills of new police recruits, as well as experienced officers during in-service training.

Modern simulator technology provides a unique opportunity to train on multiple topics that can evolve with the ever-changing challenges faced by law enforcement today. MILO systems provide a controlled and consistent testing platform for multiple agencies and multiple trainees to train on. Video-based scenarios can be encountered with numerous outcomes (or branches) that allow the trainee to exhibit their own judgment and, just as importantly, see the outcome from that decision. Training topics include car stops, domestics, and EDP's, as well as mental health and crisis recognition and intervention.

Scenarios are produced to simulate book-learned applications, allowing the trainee to experience real time decision-making skills and view situations firsthand. Our training videos can simulate a myriad of different real-world situations with various potential outcomes. Scenarios can be objective based, requiring a trainee to provide a response to a particular stimulus. Scenarios can also be geared toward an outcome (one that can be avoided with proper trainee responses or one that funnels the trainee to an unavoidable confrontation).

MILO training simulators have been selected by the most demanding law enforcement, military and public safety agencies and are in daily use around the world. The MILO training system is a comprehensive solution that is designed to allow instructors the ability to assess a trainee's active engagement in immersive, scenario-based exercises with detailed debriefing and after-action review. Each MILO system is designed to increase trainee knowledge, skills, and confidence in a safe, challenging environment that is highly interactive and engaging.

Throughout our 25-year history of providing innovative, interactive simulation training solutions, we have become widely regarded as a low-risk, highly reliable training partner. We have the industry's most dedicated and experienced sales and support team on staff and all MILO customers receive the best technical service in the business, including free software updates, newly released scenarios and new exercises and environments to keep interest high and skills sharp.

On behalf of the entire MILO Team, I sincerely appreciate the consideration of our proposal for this requirement and to have the opportunity to be of service to your agency.

Respectfully Submitted by:

Jesse Wimmer
Senior US Regional Sales Manager- Law Enforcement
MILO Virtual/Live
A Division of FAAC Incorporated
1195 Oak Valley Drive
Ann Arbor, Michigan 48108
M- 303.378.5283
jesse.wimmer@milorange.com



MILO RANGE MOBILE SITUATIONAL AWARENESS TRAINING SIMULATOR (MSATS)				
Item	Description	Qty.	Unit Price	Extended Price
1	MILO MOBILE SITUATIONAL AWARENESS TRAINING SIMULATOR <u>GSA Part # MILO RANGE M-SATS</u> System includes: <ul style="list-style-type: none">MILO Tablet – Based on MS Windows OS (64-bit)HD Short-throw ProjectorHD 7’x12’ fast-fold Projection Screen8-device Hit Detection Box with Flashlight CapabilityAll Power and Video Cables, Power StripSpeakers/Digital Audio Sound SystemSelf-Contained Transport Case950+ Multi-Branching Interactive Scenarios are pre-loaded as well as 65+ skill-builder exercises	1	\$29,920.25	\$29,920.25
	Dry-Fire Laser Training Weapon <i>Includes one (1) MILO SIRT Glock 17 MOS Training Pistol</i>	Inc.		
	OC Spray Training Device Laser modified OC spray training devices for less-lethal applications. Thumb or trigger activation. <i>Includes (1) laser OC canister</i>	Inc.		
	Low Light Training Program Allows the trainee to use real flashlight in-conjunction with his/her weapon for low light training. This system is non-lane based which allows for multiple users. <i>Includes one (1) MILO handheld flashlight</i>	Inc.		
	Graph-X Targets Allows the user to utilize any of the Graph-X modules for Marksmanship, Shoot-house, Basic Targets and Range Practice includes 65+ interactive CGI skill-builder exercises	Inc.		
	Statistics and Management Allows user to manipulate the database information as to create individual and/or group statistics using relevant filtering criteria	Inc.		
	Baton/Punch/Strike Branching and Scoring Allows the trainer to manually branch the scenario while the trainee uses his actual baton or makes a strike	Inc.		
	Delivery, Insurance and Standard 2-year Full-Coverage Warranty	Inc.		
	FREE Access to MILO Digital Scenario Library New HD Scenarios as available	Inc.		
	System and Peripheral Training – US Sales Only: Up to 6 Students at Client Site for one (1) day of operational training	Inc.		
(A)	MILO RANGE Mobile Situational Awareness Training Simulator (MSATS) Total:			\$29,920.25



Optional Training Items Requested by McHenry County Sheriff's Office

Item	Description	Qty.	Unit Price	Extended Price
2	SIRT Red Training Pistol (Glock 17 MOS) w/ re-setting trigger Includes laser	1	\$625.00	\$625.00
3	SIRT Red Training Pistol (M&P) w/ re-setting trigger Includes laser	2	\$625.00	\$1,250.00
4	MILO Range Rail-mount Flashlight (TLR-1)	1	\$625.00	\$625.00
5	X2 Taser with Cartridges Includes Taser modified for use on the MILO Range.	1	\$2,620.00	\$2,620.00
6	MILO M7 CEW with Cartridges Includes CEW weapon for use on the MILO Range.	1	\$2,620.00	\$2,620.00
7	MILO M10 CEW with Cartridges Includes CEW weapon for use on the MILO Range.	1	\$2,620.00	\$2,620.00
8	SIRT STIC Red Training AR Platform w/ re-setting trigger Includes SIRT G17 MOS	2	\$1,045.00	\$2,090.00
9	Pump Action Shotgun Laser Insert for Slugs and Buckshot Also provides less than lethal application training <i>*Does not include weapon</i>	1	\$835.00	\$835.00
10	MILO Range System Add-On Training Day <u>Only Available in Addition to Existing Training Day(s)</u> The MILO 1-day on-site training class is offered in conjunction with any of the above MILO Range training or install events. Note that this item <u>may not</u> be purchased as a stand-alone training service.	1	\$1,200.00	\$1,200.00
(B) REQUESTED OPTIONAL TRAINING ITEMS TOTAL:			\$14,485.00	

MILO Range MSATS System Sub-Total (A):	\$29,920.25
MILO Range MSATS Requested Options Sub-Total (B):	\$14,485.00
MILO Range MSATS System Total for McHenry County Sheriff's Office (A+B):	\$44,405.25

Suggested Extended Warranty Option for McHenry County Sheriff's Office

Item	Description	Qty.	Unit Price	Extended Price
1A	Extended Bronze Warranty Coverage for Additional Years <ul style="list-style-type: none"> - Based on 5% of initial system cost plus peripherals - Bronze Warranty coverage is for 12 months - Warranty covers <u>all</u> items (excludes batteries and bulbs) - Bronze Warranty can be purchased in 1-Year Increments 	1	\$2,220.26	\$2,220.26 Per Year



FAAC Standard Terms and Conditions of Sale

Quote Validity: 90 Days (All prices quoted in US Dollars)

Grant: 100% upon final acceptance or 30 days post-delivery, whichever comes first.

Government/GSA Funded: Upon completion or Performance based payments if applicable

Payment Terms: NET 30 from date of invoice

Accepted Payment Options: Check, Wire/ACH, Credit Card (3% surcharge will be added. MC/VISA, AMEX Only)

Termination for Convenience: If Buyer's order is canceled for any reason other than for Seller's default, Buyer is liable for all costs incurred at the time of cancellation to include order termination processing costs and restocking fees for any reusable components credited to Buyer's account

US Delivery Lead Time: Standard Production System: 90 DAYS ARO

US Delivery Location: FOB Destination, unless otherwise stated. Partial Shipment and Partial Invoice may occur.

Taxes (Domestic):

- a) Prices quoted do not include local, state or federal taxes unless indicated otherwise
- b) If this sale is subject to Use Tax, Buyer is liable for the tax and should make payment directly to its taxing authority. However, FAAC will collect Sales Tax for the following states: CA, FL, HI, IA, KY, MA, MI, NY, TN, UT, WA and WV.
- c) If applicable, please include a copy of your tax exemption certificate or direct pay permit with your purchase order.
- d) FOB Factory will be subject to 6% MI Sales Tax.

Warranty: 24 Months from date of Training (if Training is required) or Date of Equipment Delivery, unless otherwise stated in the purchasing contract or order.

GSA Pricing: If eligible, this proposal may contain both GSA and Open Market items. GSA items are identified with a GSA part number and are designated "GSA Item" in the Unit Price column. All other items are to be considered Open Market. Open Market items are allowed under circumstances set forth in FAR 8.402(f).

Cage Code: 3J401

Tax ID: 38-2690218

DUNS: 175204163

GSA Schedule: PSS/00CORP; Contract # GS-00F-332CA

FAAC requires buying agencies to submit a Purchase Order as a binding agreement for the items proposed herein. Purchase Orders must reference FAAC's proposal. Please address all orders to:

FAAC Incorporated

C/o Contracts Department

1229 Oak Valley Drive

Ann Arbor, MI 48108

(877) 322-2387 / Fax: (734) 761-5368

Email: jesse.wimmer@milorange.com

Please address all sales inquiries to:

Sales Representative: Jesse Wimmer- Regional Sales Manager

Sales Representative Phone: (303) 378-5283 or jesse.wimmer@milorange.com