

March 17, 2025

Keith McGraw  
Construction Engineer I  
McHenry County Division of Transportation  
16111 Nelson Road  
Woodstock, IL 60098

RE: Sole Source Developer of OpenGov Permitting & Licensing Software

Dear Keith,

I wanted to take this opportunity to verify in writing that OpenGov, Inc. is the sole source developer of the applications in the OpenGov Permitting & Licensing software.

This software is solely licensed, designed, and developed by OpenGov, Inc. While OpenGov Permitting & Licensing software is available through authorized resellers, OpenGov, Inc. provides the license through the authorized reseller. Implementation Services refer to the training, consultation, and configuration of OpenGov Permitting & Licensing software and are performed by OpenGov, Inc. and its authorized implementation partners.

By expanding the partnership with OpenGov – the leader in Cloud Solutions for our nation's counties, cities and state agencies – McHenry County Division of Transportation will gain access to the only integrated multi-tenant Software as a Service ("SaaS") solution that can meet and exceed the County's desired outcomes. OpenGov's proprietary software empowers everyone in an organization to use data more effectively, track progress, and streamline operations, leading to increased accountability, improved performance, and better community outcomes. The Permitting & Licensing software will be integrated with the County's Cartegraph Asset Management solution, which is also powered by OpenGov.

OpenGov currently works with over 2,400 customers across the country, including over 75 in the State of Illinois. With OpenGov's Permitting & Licensing solution, the County will be able to have unlimited users, avoid costly maintenance upgrades, and gain access to rapid, continual, and frequent product releases that will be available at no extra cost.

OpenGov's mission is to power more effective and accountable government. Our technology and services are built by government, for government. With over 500 years of collective government experience in our company, OpenGov is entirely dedicated to providing governments with the tools and expertise they need to best serve the public. Serving government is our sole focus and our solutions enable governments to drive more efficiently toward their strategic goals. As we strive to assist your organization, please feel free to contact me at 815-931-2051 or via email at [croth@opengov.com](mailto:croth@opengov.com) if further information is needed.

Sincerely,

Christine Roth  
Enterprise Account Executive