



**Bid 25-7437**  
**McHenry County Snow & Ice Removal Services**

Contact Person:

Djuana Leonard, C.P.M., Procurement Specialist Email: [dleonard@mchenrycountyil.gov](mailto:dleonard@mchenrycountyil.gov)

**Bid Due Date and Time: July 11, 2024, no later than 9:00 AM (CST)**

PDFs should be emailed to [dleonard@mchenrycountyil.gov](mailto:dleonard@mchenrycountyil.gov).

Electronic bids ONLY, no onsite bid opening.

**MANDATORY COVER PAGE**  
**PLEASE TYPE or PRINT CLEARLY**

Company: Langston Group Date: 7-2-24

Contact Person: Kyle Cook

Address: 4510 Dean St City: Woodstock State: IL Zip Code: 60098

Email Address: Kyle.Langstongroup@gmail.com

Telephone Number: 815-338-2630

The attention of bidders is directed to the McHenry County Purchasing Ordinance, amended November 1, 2023. This Ordinance is incorporated by reference into this bid as if it were contained herein. If you have not received a copy of the above Ordinance and desire a copy, please contact the Purchasing office.

Any communication regarding this bid between the date of issue and date of award is required to go through the Procurement Specialist listed above (or the Purchasing Administrative Specialist). Unauthorized contact with other McHenry County staff or officers is strictly forbidden.



July 2, 2024

**Bid 25-7437 Addendum 1**  
**McHenry County Snow & Ice Removal Services**

**Electronic Bids due July 11, 2024, no later than 9:00 AM (CST)**  
***Microsoft Teams Webinar bid opening at 1:00 p.m. (CST) No onsite bid opening.***

**Question 1:**           **Wanted to make sure if this bid requires a bid bond?**  
Response: No

**Question 2:**           **Is there a required bid bond for the snow and ice bid 25-7437?**  
Response: No

A handwritten signature in black ink, consisting of a stylized 'G' followed by a long horizontal line that tapers to the right.



McHenry County Purchasing Department  
2200 N Seminary Avenue, Woodstock, IL 60098

July 9, 2024

**Bid 25-7437 Addendum 2**  
**McHenry County Snow & Ice Removal Services**

**Electronic Bids due July 11, 2024, no later than 9:00 AM (CST)**  
***Microsoft Teams Webinar bid opening at 1:00 p.m. (CST) No onsite bid opening.***

**Clarification:** Please include the pricing for Klehm building in pricing for the Administration Building property.


A handwritten signature in black ink, consisting of a stylized, cursive 'JL' followed by a long horizontal line extending to the right.



**COUNTY OF McHENRY**  
 Procurement & Special Services  
 2200 N. Seminary Ave., Woodstock IL 60098  
 E-Mail: purchasing@mchenrycountyil.gov

## New/Update Vendor Information Form

*This is a fillable PDF form. ALL FIELDS ARE REQUIRED. Enter all information, save it to your device, or print. W-9 must be included to complete the vendor onboarding process*

1. INFORMATION TYPE: <input type="checkbox"/> New <input checked="" type="checkbox"/> Change/Update	2. FEDERAL I.D. # OR SOCIAL SECURITY #: 20-3713220	3. DATE: 7/2/24
4. BUSINESS NAME & ADDRESS: Langston Group 4510 Dean St. Woodstock, IL 60098		5. REMIT ADDRESS FOR PAYMENTS (if different than Item 4):
6. STATUS OF OWNERSHIP (Please select at least one): Illinois Public Act 102-0265 was approved in August 2021 requiring us to collect Status of Ownership information. <i>This information is collected for reporting purposes only and not vendor selections. Please check any of the following that apply to the ownership of your firm.</i> <input type="checkbox"/> Prefer not to disclose <input checked="" type="checkbox"/> Not Applicable <input type="checkbox"/> Minority-Owned <input type="checkbox"/> Women-Owned <input type="checkbox"/> Veteran-Owned <input type="checkbox"/> Small Business		7. HOW ARE YOU CERTIFYING? This refers to whether your organization has obtained official certification from your home state as a Minority, Women, Veteran-owned, or Small Business. If you have certificates from your state, please attach them & select "Certificates Attached". If not, select "Self-Certifying". <input type="checkbox"/> Certificates Attached <input checked="" type="checkbox"/> Self-Certifying
8. PRIMARY CONTACT PERSON (Bids/Quotes/Purchase Orders): Name: Kyle Cook Official Capacity: Director of Sales Telephone #: 815-338-2630 E-Mail: Kyle.LangstonGroup@gmail.com	9. PERSONS AUTHORIZED TO SIGN Bids/Offers/Contracts: Name: John Langston Official Capacity: Vice President Name: Kyle Cook Official Capacity: Director of Sales	
<p align="center"><b>PLEASE PRINT THIS FORM, SIGN IT, AND SEND IT BACK WITH CERTIFICATES OF OWNERSHIP (unless self-certifying).</b></p>		
10. I hereby certify that the information supplied herein is true and correct.  <div style="display: flex; justify-content: space-between;"> <div data-bbox="151 1759 753 1843"> <p>Kyle Cook Director of Sales            Print or Type Name and Title</p> </div> <div data-bbox="841 1703 1390 1902"> <p>            Signature</p> </div> </div>		



**COUNTY OF McHENRY**  
**Procurement & Special Services**  
 2200 N. Seminary Ave., Woodstock IL 60098  
 E-Mail: [purchasing@mchenrycountyil.gov](mailto:purchasing@mchenrycountyil.gov)

**Commodity and Service List**

*Please select all appropriate categories. Please do not select all.*

- Addressing, Copying, and Duplicating Machine Supplies
- Agricultural Equipment, Implements, Accessories
- Air Conditioning, Heating, Ventilating Equipment, Parts
- Amusement, Decorations, Entertainment, Gifts, Toys
- Appliances and Equipment, Household Type
- Architectural Services, Professional
- Audio Visual Consulting Services
- Automobiles, School Buses, SUVs, Vans
- Automotive Accessories Automobiles, Buses, Trailers, Trucks
- Badges, Awards, Emblems, Name Tags, Plates, Jewelry
- Barrels, Drums, Kegs, Containers
- Boats, Motors, Marine Equipment
- Building Construction Services, New
- Building Maintenance, Installation, and Repair Services
- Cafeteria and Kitchen Equipment, Commercial
- Cafeteria and Restaurant Services
- Chemical Laboratory Equipment and Supplies
- Chemicals and Solvents, Commercial (In bulk)
- Clinical Laboratory Reagents, Tests
- Clothing: Athletic, Casual, Dress, Uniform, Weather, Work Related
- Communications and Media Related Services
- Computer Accessories and Supplies
- Computer Hardware and Peripherals
- Computer Software Microcomputers, Systems, Including Cloud-Based
- Concrete and Metal Products, Culverts, Pplings, Septic Tanks, Accessories
- Construction Services, General (Incl. Maintenance Repair Services)
- Consulting Services
- Coolers, Drinking Water (Water Fountains)
- Court Reporting Services
- Data Processing, Computer, Programming, Software Services
- Decals and Stamps
- Draperies, Curtains, Upholstery Material
- Document Shredding Services
- Drugs and Pharmaceuticals
- Educational/Training Services
- Electrical Equipment, Components, Parts, Accessories
- Elevators, Escalators, Moving Walks (Building Type)
- Energy Collecting Equipment, Accessories: Solar, Wind
- Engineering and Architectural Equipment, Surveying Equipment, Drawing
- Engineering Services, Professional
- Envelopes, Plain
- Environmental and Ecological Services

- Environmental Protective Equipment (Inside, Outside)
- Equipment Maintenance Repairs Automobiles
- Equipment Maintenance Repair General Equipment
- Fencing
- Fertilizers and Soil Conditioners
- Financial Services
- Fire Protection Equipment and Supplies
- First Aid and Safety Equipment and Supplies
- Flags, Flag Poles, Banners, Accessories
- Floor Covering, Floor Covering Installation, Removal Equipment
- Floor Maintenance Machines, Parts, Accessories
- Foods, Frozen
- Foods, Bakery Products (Fresh)
- Foods, Dairy Products (Fresh)
- Foods, Perishable
- Foods, Staple Grocery, Grocer's Misc. Items
- Forestry Services
- Forms, Continuous: Computer Paper, Form Labels, Snap-Out Forms
- Fuel, Oil, Grease, Lubricants
- Furniture: Health Care, Hospital and/or Doctor's Office
- Furniture: Laboratory
- Furniture: Office
- Gases, Containers, Equipment, Laboratory, Medical, Welding
- Hand Tools (Powered and Non-Powered), Accessories
- Supplies
- Hardware and Related Items
- Health Related Services
- Hospital, Surgical, Medical Related Accessories, and Sundry Items
- Human Services
- Insurance and Insurance Services
- Janitorial Supplies, General
- Laboratory and Field Equipment and Supplies
- Laundry, Dry Cleaning Equipment, Accessories, Supplies, Commercial
- Laundry, Dry Cleaning Services
- Law Enforcement Services
- Lawn Maintenance Equipment, Accessories
- Library and Subscription Services
- Lumber, Siding, and Related Products
- Machinery and Hardware, Industrial
- Management Services
- Marine, Construction and Related Services, Marine Equipment Maintenance
- Markers, Plaques, Traffic Control Devices
- Mass Transportation - Transit Bus

- Mass Transportation - Transit Bus Accessories, Parts
- Material Handling, Conveyors, Storage Equipment, Accessories
- Metal, Paper, Plastic Stencils and Stenciling Devices
- Moving Services
- Office Supplies, General
- Paper For Office and Print Shop Use
- Pesticides and Chemicals: Agricultural & Industrial
- Plumbing Equipment, Fixtures, Supplies
- Police, Prison, Security Access Equipment, Supplies
- Power Generation Equipment, Accessories, Supplies
- Printing and Typesetting Services
- Public Works and Related Services
- Publications, Audiovisual Materials, Books, Textbooks
- Pumping Equipment, Accessories
- Radio Communication Equipment, Accessories, Supplies
- Real Property; Rental or Lease
- Rental or Lease of General Equipment
- Rental or Lease of Clothing
- Rental or Lease Services of Computers
- Road and Highway Building Materials
- Road and Highway Equipment
- Roadside, Grounds, Recreation, Park Area Services
- Salt (Sodium Chloride)
- Sampling, Sample Preparation Services
- Security, Fire, Safety, and Emergency Services
- Signs, Sign Materials, Sign Making Equipment, Related Supplies
- Signs, Sign Materials, Sign Making Equipment, Related Supplies
- Sporting Goods, Athletic Equipment, Athletic Facility Equipment
- Spraying Equipment
- Steam and Hot Water Boilers, Steam Heating Equipment
- Tanks
- Telecommunication Equipments, Accessories, Supplies
- Television Equipment and Accessories
- Testing and Calibration Services
- Textiles, Fibers, Household Linens, Piece Goods
- Tires, Tubes (Incl. Recapped/Retreaded Tires)
- Transportation Services (Not Otherwise Classified)
- Travel
- Trucks
- Venetian Blinds, Awnings, Shades
- Veterinary Equipment, Supplies
- Water and Wastewater Treating Chemicals
- Water Supply, Groundwater, Sewage Treatment, Related Equipment
- Welding Equipment and Supplies
- X-Ray, Radiological Equipment And Supplies

OTHER / NOT LISTED - Please Describe Below


# Request for Taxpayer Identification Number and Certification

**Give Form to the  
 requester. Do not  
 send to the IRS.**

▶ Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type.  
See Specific Instructions on page 3.

**1** Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.  
**LANGTON SNOW SOLUTIONS, INC.**

**2** Business name/disregarded entity name, if different from above  
**LANGTON GROUP**

**3** Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

Individual/sole proprietor or single-member LLC      C Corporation      S Corporation      Partnership      Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ \_\_\_\_\_

**Note:** Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ▶ \_\_\_\_\_

**4** Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  
 Exempt payee code (if any) \_\_\_\_\_  
 Exemption from FATCA reporting code (if any) \_\_\_\_\_  
(Applies to accounts maintained outside the U.S.)

**5** Address (number, street, and apt. or suite no.) See instructions.  
**4510 DEAN ST**

**6** City, state, and ZIP code  
**WOODSTOCK, IL 60098**

**7** List account number(s) here (optional)

Requester's name and address (optional)

### Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

**Social security number**

				-			-				
--	--	--	--	---	--	--	---	--	--	--	--

or

**Employer identification number**

2	0	-	3	7	1	3	2	2	0
---	---	---	---	---	---	---	---	---	---

### Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

**Sign Here**     Signature of U.S. person ▶ \_\_\_\_\_     Date ▶ 2/12/24

### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

**Purpose of Form**

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
  - Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
  - Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
  - Form 1099-S (proceeds from real estate transactions)
  - Form 1099-K (merchant card and third party network transactions)
  - Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
  - Form 1099-C (canceled debt)
  - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.
- If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*



**SCHEDULE OF EVENTS**

June 18, 2024	Bid Available on County Website
<i>No pre-bid meeting or site visit will be provided. These are all public properties. Refer to attached photos.</i>	
July 2, 2024	Questions due <b>no later than 12:00PM CST. Submit via email</b>
July 8, 2024	Addendum posted on County website no later than 4:00PM CST
July 11, 2024	Bids <b>DUE NO LATER THAN 9:00AM CST</b>  Email PDFs to <a href="mailto:dmlleonard@mchenrycountyil.gov">dmlleonard@mchenrycountyil.gov</a> (20mb limit/email. Submit multiple emails if necessary)
July 11, 2024	<b>Bid opening conducted via Microsoft Teams Webinar at 1:00PM CST</b> <b>No onsite bid opening</b>  Details available on bid page

**DESCRIPTION OF WORK AND SPECIFICATIONS**

The County of McHenry seeks qualified bidders to provide seasonal snow and ice removal services, subject to continuing need and availability of funds. This is a multi-year bid. Years 1 & 2 from 12/1/24-11/30/26, year 3 (optional) 12/1/26-11/30/27, and year 4 (optional) 12/1/27-11/30/28. This is NOT a prevailing wage bid.

**Seasonal Pricing** will include all snow and ice removal and pretreating operations for the entire snow season. The work shall commence when the snow or ice event is predicted and end when the snow and or ice event ends. Parking surfaces shall be cleared during the event as needed to allow for safe vehicular and pedestrian traffic to occur. The entire site shall be pre-treated, cleared and ice melt applied, as needed, to leave parking surfaces in the best possible condition. Black ice formation shall be anticipated when conditions are correct and treated. Snow melt (from accumulated piles) shall also be treated so that parking surfaces remain safe. If the forecast is estimating an ice event or rain changing to ice and/or snow event, liquid pre-treatment of parking aisle surfaces is required for both de-icing and anti-icing operations. If the forecast timing does not allow for the proper treatment prior to the event and ice melt is used, this must be communicated to the county. The Seasonal Snow Season begins on December 1<sup>st</sup> and ends on November 30<sup>th</sup>, which mirrors our fiscal year. Bills will be paid in 6 equal installments, December, January, February, March, April and November. The County expects equipment to be on site and ready to remove snow ahead of this December 1 start date in the first year of the contract, in subsequent years the expectation is to be ready ahead of November 1<sup>st</sup>. All equipment must be off site by the end of April.



\*There will be a **10% reduction** in the amount of the annual fee if we receive less than 40.8" of snow as certified by Weather Works LLC. Weather for Woodstock IL, 60098.

\*If we receive greater than 45.8" of snow as certified by Weather Works LLC for Woodstock IL, 60098, the County will **increase the amount of the fee by 10%**. This adjustment will be made in the November payment.

### Snow and Ice Removal General Information

1. The Contractor shall make every attempt to begin snow removal and ice melt operations at each of the sites at a time that will leave the area safe for vehicular and pedestrian traffic by 7:30 a.m.
2. The Contractor shall not pile snow near line of sight and stop signs at or near intersections of traffic lanes or crosswalks.
3. No equipment shall cross sidewalks.
4. Snow stock must be pushed off the parking lot as accumulated as to minimize the loss of parking spaces.
5. Drainage areas must be kept free from snow stockpiles.
6. Ice melt applications should be applied in sufficient quantities to provide bare pavement surfaces.
7. Ice melt applications should be applied prior to an anticipated formation of black ice and prior to and during freezing rain events.
8. Brine should be used, when possible, in order to limit salt and calcium runoff.
9. Contractor and its employees shall operate their equipment in a safe, courteous and efficient manner.
10. If called by Facility staff the Contractor should be at site or sites requested within the hour.
11. Pre-approved contractor equipment will be stored at the property adjacent to the Administration Building and will have access to 1) 120v 20-amp receptacle.

### Quality Control and Reporting

1. Contractor shall monitor weather conditions and respond accordingly to conditions.
2. Contractor shall text and email possible snow event information, plan, and strategy to Maintenance Manager.
3. Contractor shall have a supervisor check each site during and after each event to monitor progress and check for completeness.
4. Contractor shall send by email a report detailing each event, when crews arrived at each site and when they were complete. This report shall be sent no later than 48 hours after an event has ended.
5. If the Contractor is unable to meet our agreed upon level of service, the County will back charge for services used either internal or external resources using the same schedule of values as provided if internal resources are used. If external resources are used, amount billed back will be the invoice total plus an administrative surcharge of 15%.
6. Contractor to meet with Facility Management staff in early November to stake sites for snow stockpiles and to review site for existing damage to turf, concrete, signs and other site items. Items not agreed upon prior to snow season may be called out during the spring review as damage that the contractor is expected to repair or replace.
7. Contractor to meet with Facilities Management Staff in late March to review sites for possible damage.
8. Damage by the Contractor's snow equipment to the County parking surface, islands and or other property will be repaired by the Contractor. If the Contractor is unable or unwilling to make such repairs, the County will do so, and deduct from the payment owed to the Contractor.





**Requirements** (complete the Mandatory Form for items below)

1. Shall have a verifiable history providing quality snow removal service including large accounts, provide three references, **please let your references know that we will be reaching out to them.** It is the bidder's responsibility to ensure references respond upon request. Email addresses are required.  
These clients need to be:
  - a. Of similar type to us, institutional, corporate, and governmental agencies.
  - b. At least one of which should be seasonal pricing.
  - c. At least one of which should be using liquid pre and post treatment strategies. (references)
2. Verify that there are 2 Certified Snow Professionals (CSP) on staff and include a copy of the certifications.
3. Provide the name of the private weather service company being contracted with.
4. Shall be self-performing, no subcontractors.
5. 24-hour staffed dispatch office open prior to and during all snow events.
6. GPS equipped fleet so dispatching office can estimate location and time of arrival on site.
7. A process in place to advise the County on changing conditions such as snowstorms, freezing precipitation, re-freeze and black ice formation to enhance situational awareness.
8. Shall have a minimum of one large front loader tractor with a snow pusher stationed at the Government Center Campus and the Administration Building campus.
9. A minimum of the following equipment **must be available within one hour**.
  - a. Brine application equipment.
  - b. Granular ice melt application equipment.
  - c. Plow trucks of sufficient size.
10. Verifiable procurement procedures and storage facilities to assure adequate supplies of ice melt on hand both liquid and granular.
11. Location where snow removal equipment will be dispatched from.
12. Do you provide written after-action reporting that states when and where operations begin and end, type of event etc?

Refer to attached images for building site information.



**MANDATORY PAGE**  
**CERTIFICATONS**

- I acknowledge to have read, understand, and agree to the **Bid or Request Documents** Provided for this Bid or Request as posted on McHenry County’s Website.  Yes
- I acknowledge to have read, understand, and agree to the policies contained within the **McHenry County Purchase Ordinance** amended November 1, 2023.  Yes
- I acknowledge I have read, understand, and agree to the **Standard Terms and Conditions** provided for this Bid or Request as posted on McHenry County’s website.  Yes
- I acknowledge to have read, understand, and agree to all **Addenda** provided for this Bid or Request as posted on McHenry County’s website.  Yes
- Vendor certifies it has reviewed, completed & *submitted the Mandatory Page County of McHenry Vendor Information Form*  Yes
- I acknowledge there to be ELEVEN (11) **Mandatory Pages**, to be completed and submitted for my Bid/RFP/RFQ to be considered. *Cover Page, Bid Form (Excel), References & Requirements Pages, Certifications Page, Signature Page, W-9, New/Update Vendor Information Form (2 pages) + copies of CERTIFICATONS*  Yes
- Vendor certifies it has not been barred from contracting with a unit of State or Local Government because of a violation of Section 33E-3 or 33E-4 of the Criminal Code of 1961, as amended.  Yes
- Vendor certifies it is aware that all contracts for the Construction of Public Works are subject to the **Illinois Prevailing Wage Act** (820 ILCS 130/1-12) and this Bid or Request  Is Subject to,  Is NOT Subject to the Illinois Prevailing Wage Act.  Yes
- Vendor acknowledges this Bid or Request  Is Subject to,  Is NOT Subject to the **Employment of Illinois Workers in Public Works Act** (30 ILCS 570/3) and will comply with the requirements set forth in this Act.  Yes
- I acknowledge this Bid or Request  Requires,  Does NOT Require a **Bid Bond**  Yes  
Bid Security shall be in an amount equal to at least ten percent (10%) of the amount of the Bid except for the Division of Transportation, which should be at least five percent (5%). Bid Security shall be a bond provided by a surety company authorized to do business in the State of Illinois, or a certified check, bank draft, or cashier’s check
- In addition, under penalties of perjury, I certify that my correct **Federal Taxpayer Identification Number** is: 20-3713220
- I am doing business as a (please indicate one):  Sole Proprietorship  Corporation: State of Incorporation: IL  Partnership  Other \_\_\_\_\_




**MANDATORY PAGE**  
**SIGNATURE**

I have carefully examined the Bid or Request, Scope of Work, Specifications, and any other documents accompanying or made a part of this Request. I certify I am duly authorized to submit on behalf of the firm, and the firm is ready, willing, and able to perform if awarded the contract. I further certify, under oath, this proposal is made without prior understanding, agreement, connection, discussion, or collusion with any other person, firm or corporation submitting a proposal for the same product or service.

Individual/Company/Corporation: Langston Group

Business Address: 4510 Dean St. City, State and Zip Code: Woodstock, IL 60098

Printed Name and Title: Kyle Cook - Director of Sales

Signature:  Date: \_\_\_\_\_

Telephone Number: 815-338-2630 Email: Kyle.Langston group@gmail.com

Witness Name & Title: Shawn Wojtkiewicz Witness Signature:   
Office Manager

**End of Document**

**MANDATORY PAGE  
REFERENCES and REQUIREMENTS**

1. References. Provide contact information for three (3) current (within the last 48 Months) clients that meet our requirements.
  - a. Of similar type to us, institutional, corporate, and governmental agencies.
  - b. At least one of which should be a seasonal pricing contract.
  - c. At least one of which should be using liquid pre and post treatment strategies.

Please let your references know that we will be reaching out to them via email.

Reference Property One

Name of organization or company		DISTRICT 26	
Type of property (Office Park, Residential Complex, School Campus, Government Campus)		Schools	
Street address or coordinates		2109 CRYSTAL LAKE RD	
City/State		Cary, IL 60013	
What type of contract is this, Seasonal or Per Event?		Per event	
Do you currently use liquid pre and post treatment for this account?		NO	
What year did you enter this contract?	2018	How many years?	6
Contact Name	Steve Fields		
Title or role	Operations Coordinator		
Email	Steve.Fields@Cary26.org		
Phone	224-357-5107		

**MANDATORY PAGE  
REFERENCES and REQUIREMENTS**

Reference Property Two

Name of organization or company		DISTRICT 200 WOODSTOCK SCHOOLS	
Type of property (Office Park, Residential Complex, School Campus, Government Campus)		School	
Street address or coordinates		14126 W. SAATH ST.	
City/State		WOODSTOCK, IL 60098	
What type of contract is this, Seasonal or Per Event?		Per event	
Do you currently use liquid pre and post treatment for this account?		YES	
What year did you enter this contract?	<del>2002</del> 2017	How many years?	7
Contact Name	STEVE MILLER		
Title or role	DIRECTOR BUILDING/GROUNDS		
Email	STMILLER@WCUSD200.ORG		
Phone	815-354-0307		

**MANDATORY PAGE  
REFERENCES and REQUIREMENTS**

Reference Property Three

Name of organization or company		District 47	
Type of property (Office Park, Residential Complex, School Campus, Government Campus)		School	
Street address or coordinates		300 Commercial Dr.	
City/State		Crystal Lake, IL 60014	
What type of contract is this, Seasonal or Per Event?		Per event	
Do you currently use liquid pre and post treatment for this account?			yes
What year did you enter this contract?	2012	How many years?	12
Contact Name	Sean Smith		
Title or role	OPERATIONS Manager		
Email	srsmith@d47.org		
Phone	815-378-1320		

Verify Certified Snow Professionals on (CSP) on staff and include a copy of the Certifications with bid submission.

Name of Certified Snow Professional #1		John Langton	
Role of Certified Snow Professional #1		Vice President	
Name of Certified Snow Professional #2		Tony Schuma	
Role of Certified Snow Professional #2		Director of Snow	
Name of private weather service		Weather Command / TDS	
List of equipment available in one hour	SEE ATTACHED		
Do you attest that you have the staffing to perform this work and will not subcontract Yes/No			yes

**MANDATORY PAGE  
REFERENCES and REQUIREMENTS**

Do you attest that you have 24 hour staffed dispatch office open prior to and during all snow events. Yes/No	. yes
Do you attest that you have GPS equipped fleet so we can receive updates pertaining to equipment arrival if/as needed Yes/No	. yes
Do you attest that you have a process in place to advise the County on changing conditions such as snowstorms, freezing precipitation, re-freeze and black ice formation to enhance situational awareness. Yes/No	. yes
Do you attest that you will have a minimum of one large front loader tractor with a snow pusher stationed at the Government Center Campus and the Administration Building campus. Yes/No	. yes
Do you attest that you will have a minimum of the following equipment is available within one hour. Yes/No  1. Brine application equipment 2. Granular ice melt application equipment 3. Plow trucks of sufficient size	.  yes
Do you attest that you have verifiable procurement procedures and storage facilities to assure adequate supplies of ice melt on hand both liquid and granular. Yes/No	. yes
1. Do you provide written after-action reporting that states when and where operations begin and end, type of event etc.? (the County will ask for a copy if you are the apparent lowest responsive and responsible bidder) Yes/No	. yes
Where will this equipment be dispatched from?	WOODSTOCK, IL

# CSPX

CERTIFIED SNOW PROFESSIONAL™

PROFESSIONALISM. EXPERIENCE.  
KNOWLEDGE. EXCELLENCE.

This hereby certifies achievement of the  
**SIMA Certified Snow Professional** designation,

PRESENTED TO:

\_\_\_\_\_  
**John Langton, CSP**

CERTIFICATION NUMBER: #2283

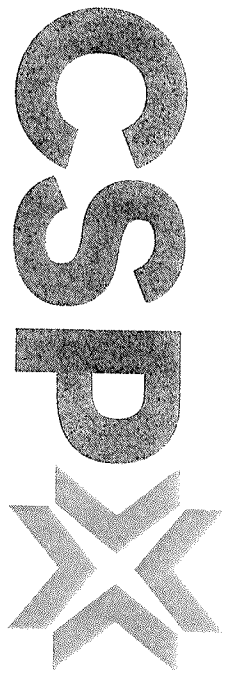
November 7, 2017

Date

**SIMA**<sup>®</sup>  
snow & ice management association

\_\_\_\_\_  
Martin Tirado, CAE  
SIMA Chief Executive Officer





CERTIFIED SNOW PROFESSIONAL ASSOCIATION™

PROFESSIONALISM. EXPERIENCE.  
KNOWLEDGE. EXCELLENCE.

This hereby certifies achievement of the  
**SIMA Certified Snow Professional** designation,

PRESENTED TO:

\_\_\_\_\_  
**Tony Schanna, CSP**

CERTIFICATION NUMBER: #2377

\_\_\_\_\_  
April 4, 2018

Date



\_\_\_\_\_  
Merrin Tinado, GAE  
SIMA Chief Executive Officer

Truck Number	Truck Year	Truck Make	Truck Model	Salter Type
39	2003	Ford	F450	Liquid-SnowEx
42	2004	Ford	F750	Vbox-Granular
45	2000	Sterling	Aterra	Vbox-Granular
53	2016	Ford	F450	Vbox-Granular
54	2001	Freightliner	FL80	Rear Spinner Granular
56	2002	Freightliner	FL80	Rear Spinner Granular
57	2000	Sterling	Aterra	Vbox-Granular
58	2000	Sterling	Aterra	Vbox-Granular
59	2001	Sterling	Aterra	Vbox-Granular
65	2017	Chevrolet	3500	Vbox-Granular
66	2017	Chevrolet	3500	Vbox-Granular
67	2017	Ford	Escape	None
68	2004	Chevrolet	C7500	Vbox-Granular
70	2019	Ford	F250	Liquid-SnowEx
71	2019	Chevrolet	2500	Vbox-Granular
72	2019	Ford	F350	None
74	2018	Ford	F350	None
75	2019	Ford	F250	Vbox-Granular
76	2019	Ford	F250	Vbox-Granular
77	2018	Ford	F450	Vbox-Granular
78	2018	Ford	F450	Vbox-Granular
79	2000	International	4900 DT466	Troff Spreader
81	2019	Ford	F450	Tailgate Spreader
82	2019	Ford	F450	Tailgate Spreader
83	2019	Ford	F450	Tailgate Spreader
84	2019	Ford	F450	Tailgate Spreader
85	2019	Chevrolet	4500	Tailgate Spreader
86	2020	Chevrolet	1500	None
87	2004	Sterling	Aterra	Front Side Granular
88	2004	Sterling	Aterra	Front Side Granular
89	2020	Chevrolet	2500	None
90	2020	Ford	Escape	None
91	2020	Ford	F450	Vbox-Granular
92	2020	Ford	F450	Vbox-Granular
93	2020	Ford	F250	Vbox-Granular
94	2020	Ford	F250	Vbox-Granular
95	2021	Chevrolet	3500	Vbox-Granular

Truck Number	Truck Year	Truck Make	Truck Model	Salter Type
96	2021	Chevrolet	3500	Vbox-Granular
97	2022	Mack	MD7	Liquid
98	2022	Ford	F450	Vbox-Granular
99	2022	Ford	F450	Vbox-Granular
100	2022	Ford	F450	None
101	2022	Ford	F450	Vbox-Granular
102	2022	Ford	F250	Vbox-Granular
103	2022	Ford	F250	Vbox-Granular
104	2022	Ford	F450	v
105	2021	Chevrolet	2500	Sweeper
106	2022	Ford	F350	None
107	2022	Ford	F150	None
108	2022	Ford	F450	Vbox-Granular
110	2022	Ford	Escape	None
111	2022	Ford	F350	None
112	2022	Ford	F350	Vbox-Granular
113	2022	Ford	F350	None
114	2021	Chevrolet	Bolt	None
115	2023	Mack	MD7	Vbox-Granular
116	2022	Ford	F450	Vbox-Granular
117	2022	Ford	F250	Liquid-Vsi
118	2005	International	4300	Vbox-Granular
119	2023	Ford	F350	Liquid-Vsi
120	2023	Ford	F250	Liquid-Vsi
121	2023	Ford	F250	Liquid-Vsi
122	2023	Chevrolet	3500	Liquid
123	2023	Chevrolet	3500	Liquid
124	2024	Mack	MD7	Vbox-Granular
125	2023	Ford	F350	Liquid-Vsi

Machine #	Make	Model
S9	GEHL	R105
S3	GEHL	R165
S6	GEHL	R165
S10	GEHL	R165
S11	GEHL	R165
S13	GEHL	R190
S1	GEHL	R190
S5	GEHL	R220
S8	GEHL	R220
S14	GEHL	R220
S15	GEHL	R220
S16	GEHL	R220
S23	GEHL	R220
S4	GEHL	R260
S7	GEHL	5640
S2	GEHL	6640
S19	JCB	270
S20	JCB	270
S21	JCB	270
S24	JCB	270
S25	JCB	270
S26	JCB	270
S27	JCB	270
S28	JCB	270
L10	JCB	407
L11	JCB	407
L12	JCB	407
L13	JCB	407
L14	JCB	407
L17	JCB	409
L18	JCB	409
L19	JCB	409
L20	JCB	409
L21	JCB	417
L22	JCB	417
L23	JCB	417
L24	JCB	417

Machine #	Make	Model
L9	KUBOTA	R630
S29	KUBOTA	SVL65-2
L15	KOMATSU	250
L16	KOMATSU	500
L8	CASE	821
L2	CAT	950
L25	LUI GONG	838H
L26	LUI GONG	838H
L27	LUI GONG	838H
L28	LUI GONG	838H
L29	LUI GONG	838H
AG8	VENTRAC	4500Y
AG13	VENTRAC	4200Y
AG1	VENTRAC	3400Y
AG11	VENTRAC	3200Y
AG12	VENTRAC	3200Y
AG9	KUBOTA	UTV-900
AG10	KUBOTA	UTV-1100
AG14	KUBOTA	UTV-1100
AG15	KUBOTA	UTV-1100
AG3	LS TRACTOR	4155
AG4	LS TRACTOR	4155
AG5	LS TRACTOR	4155
AG6	LS TRACTOR	4155
AG7	LS TRACTOR	MT125